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Federal Ministry  
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**EU for Economic Growth (EU4EG) Project  
CALL FOR PROPOSALS FOR NEWLY ESTABLISHED ENTERPRISES (START-UPS)  
CALL REF: EU4EG\_Start-ups\_3  
(ONLY FOR POLOG REGION)  
CALL REF: EU4EG\_Start-ups\_4  
(ONLY FOR NORTH-EAST REGION)  
CALL REF: EU4EG\_Start-ups\_5  
(ONLY FOR SOUTH-WEST REGION)**

**QUESTIONS AND ANSWERS\_1  
Date: 18.07.2024**

Question	Answer	Comment
Will we get slides at the end?	Yes, the presentation will be uploaded at the EU4EG Academy and will be also uploaded on the EU4EG web site.	
I would like to ask if is acceptable contractors to be physical persons or is mandatory to be only legal persons? Contractors will be needed mainly for the IT and marketing.	Both, contractors might be physical persons as well as legal persons. However, this has to be specified in advanced in the Terms of Reference for the services.	
What is the difference between the business support services explained on slide 20 and services on slide 22 of the presentation?	The Guidelines of Applicants refer to 4 types of eligibility criteria - Eligibility of the Applicant - Eligibility of actions (project proposals) – slide 20 - Eligibility of activities in project proposals – slide 22 - Eligibility of costs. Slide 20 of the presentation delivered at the Info session, gives more extensively examples of types of business support services that might be included in the project proposal with emphasis on ICT services taken that many of the startups are tech oriented. Slide 22 gives types of the costs where cost for services are eligible costs. There is no difference between slide 20 and 22 for services except that services are more elaborated on slide 20.	
Is “reconstruction of the existing building for its conversion into a production	Reconstruction costs are eligible costs. As part of the grant it is limited to max. 10% of the grant. In case of the	



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<p>hall" able to count as the beneficiary's contribution?</p>	<p>contribution by the beneficiary, it should be done after the project start. If it is done previously, it is not an eligible costs, namely because in-kind contribution is not an eligible costs. Again, construction works must be tendered following GIZ rules and procedures.</p>	
<p>As an owner I am a male older than 40 years. What changes do I have to make in the ownership structure to be eligible?</p>	<p>As per GfA, Section Eligibility of the applicants. The Applicant (start-up) must be majority owned (min. 50,1%) by a person below 40 years of age and/or women and/or people belonging to vulnerable groups and minorities. This means you have to incorporate such owners in the ownership structure and this shall be registered in the Central registry documents.</p>	
<p>What is the max. amount and % of the local subsidy (grant)?</p>	<p>The maximum amount as a local subsidy (grant) is 50.000 EUR and the max. % is 80% from the total budget.</p>	
<p>Until when the payment shall be done?</p>	<p>All payments from the local subsidy shall be done by 31.12.2024.</p>	<p>EU4EG project ends on 31.01.2025</p>
<p>Can we contract Software developers?</p>	<p>As per GfA, eligibility of costs, costs for software developers are not eligible cost. The start-up can purchase software products/ software modules for development of products/services.</p>	
<p>What is the duration of the tender procedures?</p>	<p>The duration of the tender procedures depends on the amount. Please consult Annex 2 of the 10_Annex G_GIZ Standard Local Subsidy (LS) Agreement (provided for information purposes). It can be few days if the amount is smaller than 1.000 EUR, but it can be few months if the amount is bigger than 20.000 EUR.</p>	
<p>Does the rule of origin apply?</p>	<p>Goods can originate in any country if their value is below 100'000 EUR (except those under EU sanctions).</p>	



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<p>Does own co-financing need to be provided for the duration of the project?</p>	<p>Yes, the Applicant has to secure its own co-financing of 20% and has to specify in the budget for what purpose it will be spent. It has to be spent for the duration of the project specified in the Contract.</p>	
<p>Must both criteria (20% co-financing and investment from external investment) be fulfilled?</p>	<p>Yes, both criteria must be fulfilled. The 20% co-financing is based on risk sharing principle for the project. The investment from external investment is based on the projections in the Business Plan of the start-up and the amount needed for growth and scaling-up of the business.</p>	